



# AUDIT VAULT

## How I Use TrustCloud (Free) to Get You Audit-Ready

*Enterprise-grade SOC-2 preparation. Bootstrapped prices.*

No software subscription required.

You pay only for my expertise.

*Randal Quinn · Founder, Audit Vault · May 5, 2026*

### THE PROBLEM WITH TRADITIONAL SOC-2 SOFTWARE

Most SOC-2 consultants will sell you a software subscription first — then sell you their time.

#### The result:

Item	Typical Cost
Vanta, Drata, or Sprinto subscription	\$10,000 – \$50,000/year
Consulting fees on top	\$15,000 – \$50,000+
The audit itself	\$15,000 – \$30,000
<b>Total before you even get your report</b>	<b>\$40,000 – \$130,000</b>

**Bootstrapped founders can't afford that. And they shouldn't have to.**

### MY APPROACH — TRUSTCLOUD FREE TIER

I use **TrustCloud Starter (completely free)** to get you audit-ready without expensive software.



## What TrustCloud Free gives us:

- ✓ Automated evidence collection from AWS, GitHub, and Google Workspace
- ✓ Control mapping to SOC-2 Common Criteria (CC1–CC9)
- ✓ Built-in gap analysis and remediation tracking
- ✓ Auditor-ready evidence locker
- ✓ Read-only access for your CPA firm

**All of this — \$0/month.** No credit card. No contract. No renewal fees.

## WHAT YOU PAY FOR — MY EXPERTISE

You don't pay for software. You pay for what software **can't** do.

✓	<b>Scoping the audit correctly</b>	→ TrustCloud shows all controls — I tell you which actually apply to YOUR business.
✓	<b>Writing custom policies</b>	→ TrustCloud has templates — I write policies that fit your team, your tools, your culture.
✓	<b>Interpreting gap analysis</b>	→ TrustCloud shows what's missing — I explain what it means and how to fix it.
✓	<b>Mapping controls to reality</b>	→ TrustCloud suggests mappings — I validate them with my IT background.
✓	<b>Training your team</b>	→ Software can't do this. Only a human can.
✓	<b>Handing off to your auditor</b>	→ TrustCloud gives access — I make sure nothing falls through the cracks.

## THE BOTTOM LINE

Model	Software	Consulting	Audit	Total
Traditional Model	\$10k–\$50k/yr	\$15k–\$50k	\$15k–\$30k	<b>\$40k–\$130k</b>



Audit Vault Model	FREE	Fixed fee only	CPA referral	Expertise only
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You don't need expensive software. You need someone who knows how to use the free tools and has the IT background to interpret what they find. **That's me.**

## LET'S TALK

Ready to see how TrustCloud (free) + my expertise can get you SOC-2 audit-ready?

■ **Book a free 15-minute strategy call**  
<https://calendly.com/rqdevops76/15min>



### Randal Quinn

*Founder, Audit Vault*

SOC-2 Audit Solutions – For Bootstrapped SaaS

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**Free tools. Human expertise. Fixed fees.**